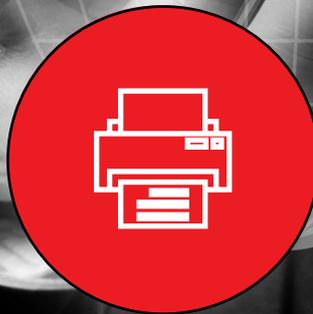




YOUR PARTNER FOR : IT, OFFICE, CLOUD
AND SOFTWARE SOLUTIONS



**JOIN
OUR NETWORK**

OUR GROUP

WHO ARE WE ?

Settled in France for **more than 23 years**, XEFI successfully designed, developed and modelled an **effective and innovative concept** to develop as a franchise since 2015.

XEFI is a real local one-stop shop, providing its clients with turnkey solutions and ensuring an immediate response and **excellent quality-price ratio**.

XEFI Dole



XEFI Annemasse



OUR COMPETITIVE ADVANTAGES



More than 23 years of experience



More than 900 employees



A hundred branches rapidly expanding in Europe



400 intervention vehicles



2 highly certified Data Centres in France



Pooled purchasing



Marketing & communication department for branches



More than 18 000 clients



Partners certifications high level



More than 9 000 contracted clients

OUR GROUP

OUR COMMITMENT

As well as years of experience and constant improvement, the **high-performance XEFI model** is based on **3 strenghts** :

RAPIDITY

Complete & turnkey business offers.

INNOVATION

Continuous investment in partnerships, training and tools .

BENEFITS

Concept which creates **high-value & strong rentability** .



DAILY SUPPORT

01

TECHNICAL

Supervision | Maintenance | Back-office

02

BUSINESS

On-site support | Sales management

03

MARKETING

Catalogue of services | High value-added packaged offers

04

COMMUNICATION

Brand image & recognition at a local and national level

05

PURCHASE

Pooled purchasing | Quotation negotiation

OUR PARTNERS AND CERTIFICATIONS



OUR OFFERS AND ADVANTAGES

HIGH VALUE ADDED PACKAGED OFFERS



Maintenance

The «all inclusive» **XEFI** assistance includes the checking of desktop and laptop computers, physical and virtual servers, routers ... This service provides serenity and guarantee the duration of the IT stock.



Hosting and back-up

More than just a classic back-up offer, **XEFI** takes in charge applications and datas of the clients in order to guarantee a quick data retrieval.



Security

XEFI implements security policy to ensure ongoing maximum protection for the companies network and internet access. A tranquility guaranteed thanks to unlimited telephone support and maintenance of the **XEFI** team.



Cloud Computing

XEFI offers the hosting of the IT in its own data centres, which are permanent, scalable, with high certifications. The clients get maximal security and **XEFI** guarantee a high availability.



Messaging service

An access to the Exchange platform messaging service 24/7, in order to make the administration of emails, calendars, address books easier.



Office 365

XEFI is the Cloud Solution Provider Tiers-1 at Microsoft. This direct connection allows **XEFI** and all the branches to be the only link with clients regarding purchases, invoicing and support service.



Internet

XEFI provides internet connection solution (ADSL, SDSL, MPLS, fibre-optic and 4G). A privileged access to a secure very high speed.



WiFi

The hotspot WiFi solution allows the client to offer a WiFi spot for users. **XEFI** manages the implementation of a secure and wireless network.



Print

Print by **XEFI** consists of a copier or printer, unlimited copies and maintenance with parts, labour and call-outs included. Our teams' professionalism and in-depth knowledge of printing equipment enable them to advise you on the solutions best suited to your needs and help you to deploy them.

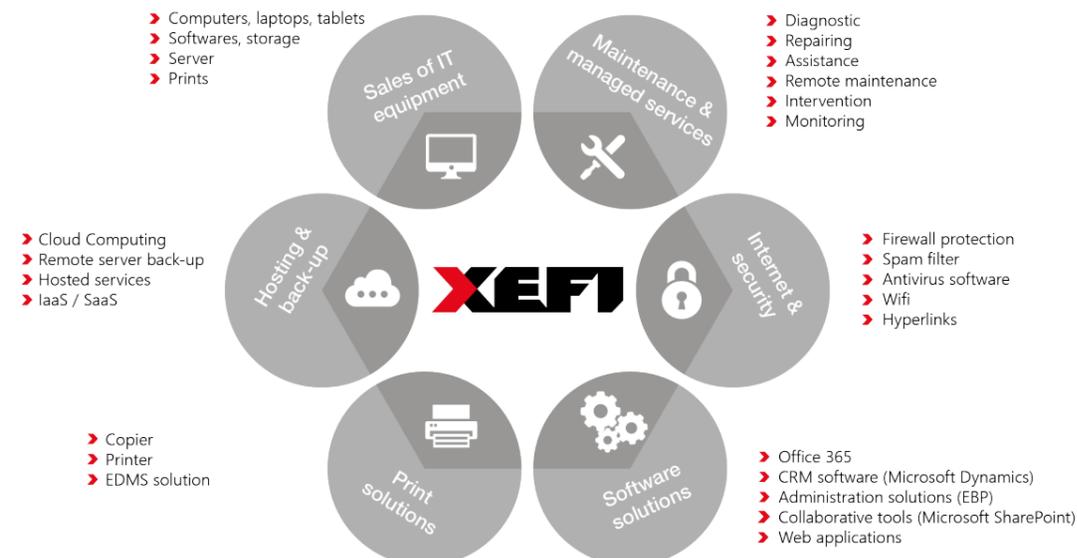


Software solutions

Developing business requires a full range of sharing, analysis, customer management and internal management tools. That is why, **XEFI** selects the best software solutions on the market, to deploy them. The **XEFI** group also develops its own apps and softwares.

OUR OFFERS AND ADVANTAGES

COMPLETE OFFER



THE XEFI GROUP'S DATACENTERS

Designed with leading partners, our data centres are equipped with the best available technologies. The IT architecture, the availability, the security, the air conditioning and the energy have been thought in order to be optimal and scalable. That's why SHD is certified TIER III Design & Facility, ISO 14001, ISO 27001, HADS (Hosting Personal Health Datas) and PCI DSS (Hosting Credit Card Datas).



OUR CERTIFICATIONS



OUR DATACENTERS

A WINNING MODEL

DESIGNED TO PERFORM

“

Since its creation in 1997, the success of the business model has been ensured by respecting 5 fundamentals: sales performance, production performance, administrative fluidity, marketing excellence, all carried by a team of dedicated women and men.

Joining the **XEFI** Franchise Network is your guarantee towards a successful future, for you and your clients.

Let's meet and evaluate the best way to develop a winning partnership, between innovative and high-performance businesses.

”

Sacha Rosenthal - CEO of XEFI Group



“

XEFI represents this daily commitment for 20 years, namely, to contribute to the success of our clients.

”

A WINNING MODEL - MAKING THE DIFFERENCE

With the **XEFI** model :

>+1M€
of TURNOVER

>35%
of RECURRENCE

>+15%
of ANNUAL PROFITABILITY

A WINNING MODEL

TESTIMONIALS



Nicolas LOUBEYRE
XEFI Clermont (63)
Since April 2015

Why XEFI franchise ?

« We were looking for a solution to develop our company 10 years after its creation. Amongst the different solutions available, the XEFI franchise was able to meet all our expectations, allowing us to build our business project. »

How do you feel after integrating in the network ?

« We have transformed our company and probably gained 5 years of work. Moreover, we are proud to be the first to have joined the franchise network, and to be pioneers in this amazing human adventure. »



Jérémy AUDEGEAN
XEFI Nice (06)
Since January 2016

Why XEFI franchise ?

« Our activity, based on private individuals, was decreasing in turn-over and profitability. We also had a strong desire to start working in BtoB »

How do you feel after integrating in the network ?

« That it was the best decision. In less than 2 years, we went from 400 000€ to 1 M€ of turn-over and from 20 000€ to 350 000€ in contract sales! XEFI supports us in all aspects of our trade. But it is the help from visionary men and women that really makes a difference. It is a partnership, between entrepreneurs – the quality of the relationship is what made us grow. »



Mickael ORIENTE
XEFI Toulouse-Ouest (37)
Since December 2016

Why XEFI franchise ?

« When XEFI Franchise contacted me in 2016, I was still since creation in 2013, in a positive curve. But I was wondering about the global strategy to reinforce this growth and how to make it more sustainable. When the XEFI Franchise opportunity arrived, I understood it was the good solution. »

How do you feel after integrating in the network ?

« As a XEFI franchise we have been able to restructure our company, especially in terms of sales, technical and management. Today, I have the support of a complementary and diverse team to manage my company. Our vision of the future is clearer; our goals have been increased as we now have the tools to reach them. It is an incredibly positive feeling, as much professionally as personally. »

1997

Creation of
the XEFI Group

2015

Start of the **XEFI**
Franchise Network

2020

Over 100 local agencies
in France - Switzerland - Benelux



➤ **You are
a business
owner in IT,
provider for
SMB ?**

➤ **You want to
propose a
complete, ready-
to-use offer to
your clients ?**

➤ **You want to reinforce the
value and the profitability
of your company thanks
to an innovating business
proposal ?**

CONTACT US



VOTRE INFORMATIQUE DE PROXIMITÉ

2507 avenue de l'Europe
69140 Rillieux-La-Pape
☎ 00 33 4 72 01 04 16
✉ franchise@xefi.fr

WWW.XEFI.EN